



## Marketplace

With our integrated, catalog-driven Marketplace your users get a shopping experience they love and you get the data you need to maximize supplier relationships.

Procurement is not something your users should have to think about. They want to easily find and buy the things they need without worrying about buying from the wrong supplier or paying too much.

Unimarket Marketplace delivers this by bringing your hand-picked suppliers together in an intuitive shopping experience your users will be immediately familiar with. This gives you the confidence that spend only goes to your preferred suppliers at the prices you've negotiated.

Marketplace is the perfect solution when you're already using a purchasing module built into your ERP. Connect with all of your suppliers through a single integration and avoid the headache of setting up individual point-to-point integrations.

And because we have a well-established network of suppliers, you'll find many of the suppliers you work with are already available and ready to connect.

Marketplace can be integrated with a wide range of financial systems like SAP, Oracle, Ellucian, Workday, Microsoft Dynamics, and TechnologyOne. Our expert team will set things up in no time and ongoing support will ensure you get the best from the platform.

If you want to automate the entire procure-to-pay process, Marketplace is also the foundation of Unimarket's end-to-end eProcurement solution that can be fully configured to meet your organization's needs.



### Ease

Marketplace's user-friendly, online shopping experience makes it easy for your users to find and buy everything they need in one place.

This means they can focus on the work that adds value to your organization and you can ensure spend is directed to the right suppliers.



### Visibility & control

Our network of catalog suppliers is accessible to you immediately, but which ones you connect with is entirely up to you.

You'll always know what your users are buying and which suppliers they're buying from.



### Savings

With spend channeled through a single platform, you'll have the data and leverage you need to negotiate the best contracts with suppliers.

Plus with easy supplier integration, automated catalog reviews, and optional card payment functionality at checkout, your organization will save time and paperwork.

# How does Marketplace get *procurement done right* for you?

## An intuitive, familiar shopping experience

Marketplace is easy for anyone to use as it works like any other online shopping experience. Your users will feel right at home as they browse products, set favorites, and create shopping lists. And because Marketplace is so simple to use, it will be the first place your users go when they need to make a purchase.

## Search, filter and compare

With all your catalog suppliers together in one integrated marketplace, it's a breeze for your users to search for items and compare prices. Whether it's through a hosted catalog or an integrated eCommerce site, users can easily find what they need and buy with confidence from approved suppliers.

## Easy supplier onboarding

An electronic registration process makes it simple to onboard any catalog suppliers that are not already integrated with Marketplace. Working closely with you and your suppliers, our dedicated supplier enablement team will manage the process from start to finish.

With eProcurement or eProcurement+ you can also add smaller, non-catalog suppliers that you may not have previously connected with electronically.

## Fast, fully automated catalog reviews

We've fully automated the catalog review process to save you time and cut out errors. When a supplier updates their catalog, you're alerted to product and price changes for review before users see them. You have full control and confidence that users are always buying approved products at your negotiated prices.

## Quick quotes

Get the best price by soliciting product or service quotes from multiple suppliers and comparing responses side by side. Then simply take the best quote to checkout and process it as you would any catalog item.

## Secure card payment options

Save time and paperwork by adding the optional card payment functionality to your marketplace. We offer PCI-compliant card payment options, including an integrated Stripe payment gateway and secure card payment integration directly with suppliers.

## *Ready to start?*

**Visit our website** to watch a short video of our solution in action and find out how Unimarket can help you get procurement done right.



[unimarket.com](https://unimarket.com) | [hello@unimarket.com](mailto:hello@unimarket.com)



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